

The tools...

you need to help

run...

your manufacturing business.

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Introduction to CIM

CIM Software Ltd is a complete IT solution provider and Sage Business Partner, trusted for over 30 years to deliver simple, effective IT solutions to more than 250 SME customers across the UK and worldwide.

We are an award-winning Sage Business Partner, specialising in Sage Accounts and Manufacturing Solutions including Sage 50, Sage 200, Infor: Swan, Sage CRM, and now Cim50.

Having worked with, and implemented Sage software since 1991, we understand the various challenges that businesses face when trying to make their IT solutions work for them.

We have an experienced, dedicated, and approachable team who can offer a complete range of services to help guide your business through implementing a new IT system.

Developing and improving an existing system, to providing day-to-day technical support to ensure you are getting the most from your chosen business solution.



Cim50

Cim50 is a modular system that provides you with all the tools you need to manage your business.

Whether you are looking for enhanced Stock Control to go beyond the capabilities of Sage 50 Accounts, or are looking for a complete Manufacturing package to control all aspects of your business, Cim50 is a revolutionary new product that gives you the control and confidence you need from your business-critical software.

We have combined our 120+ years' worth of manufacturing industry leading experience and knowledge to produce our own cutting-edge software solution that integrates with Sage 50 Accounts.

When designing our software, we followed several key philosophies to ensure Cim50 is familiar to customers who use Sage 50 Accounts or have used Sage 50 Manufacturing. We focused on ensuring that Cim50 is easy to use, with a modern user interface, whilst providing powerful functionality and clear, easy to understand reporting.

We have listened to all comments and feedback received from customers and business partners, to produce a solution that will improve data management and processing for all.

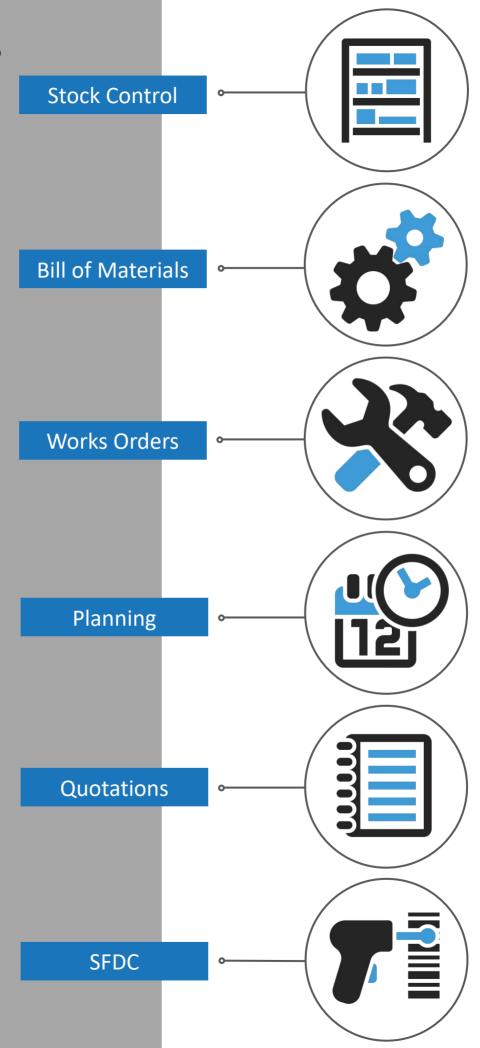


integrates with...

Sage 50

...for enhanced functionality.

Modules





Easily control your stock

...with Cim50 Stock Control; combined with the Sage 50 Stock module, track and maintain the items you sell, buy or manufacture.

Take advantage of this module, to utilise traceability, quarantine, and the ability to amend sales order despatches or purchase order receipts.

Traceability

Track all serial numbers & batch movements showing a detailed costing breakdown and history.

Quarantine

Book items into quarantine when receiving goods, completing a works order or manually transfer at any time.

Stocktake

Advanced stocktaking for batch and serial numbers, with the facility to halt all stock transactions for items being counted.

Despatch/Receipt

Despatch or receive goods from within Stock Control with the ability to capture packing information. If you've despatched the wrong item, or received the wrong quantity, simply amend accordingly.

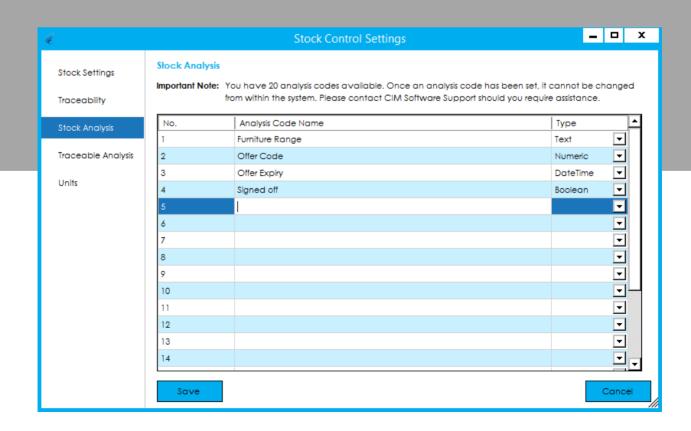


Key Statistics

Monitor key indicators for your stock, including supplier and despatch performance with cost variances, in one easy to view enquiry.

Analysis Codes

Up to 20 analysis codes can be setup to suit your business requirements, used by the advanced filtering and search facility throughout Cim50.

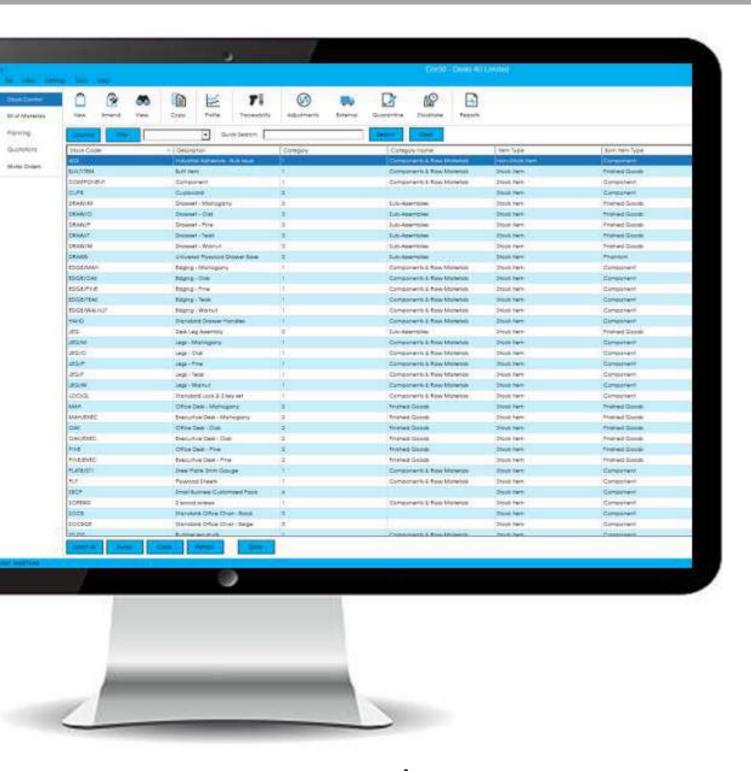


Audit Log

Check for amendments to stock records within the audit log, tracking any changes made and by whom.

User Interface

Cim50 Stock Control provides you with current functionality of Sage 50 Accounts, with enhanced features from Cim50, within one easy to use interface.



...one easy to use interface.



Configure your built items

...with Cim50 Bill of Materials. This module offers the flexibility to choose what is right for your business, depending on your manufacturing requirements.

This enhanced module includes multi-level bill of materials, an audit log to track every change made, and an ongoing costing history; capturing material, labour and machine overheads.



Costing History

Ongoing costing history gives you the confidence that your build and purchase costs are accurate, capturing material, labour and machine overheads.



Trial Kitting

Allows you to raise works orders and purchase orders for several jobs, ensuring manufacturing and purchasing costs are most efficient.



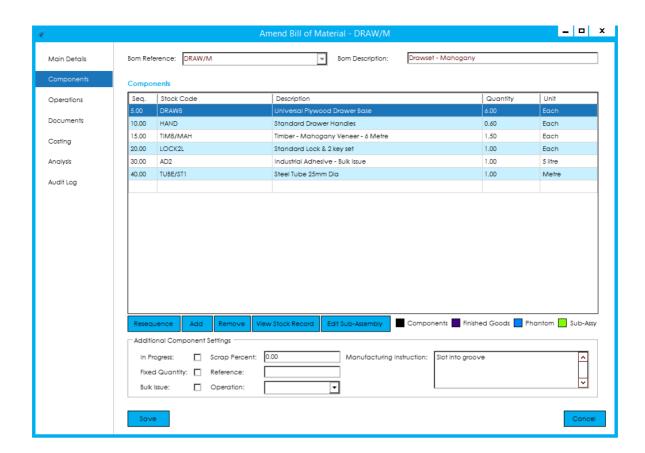
Reverse Build

Explode your components back into stock with accurate costs using the reverse build option.



Operation Components

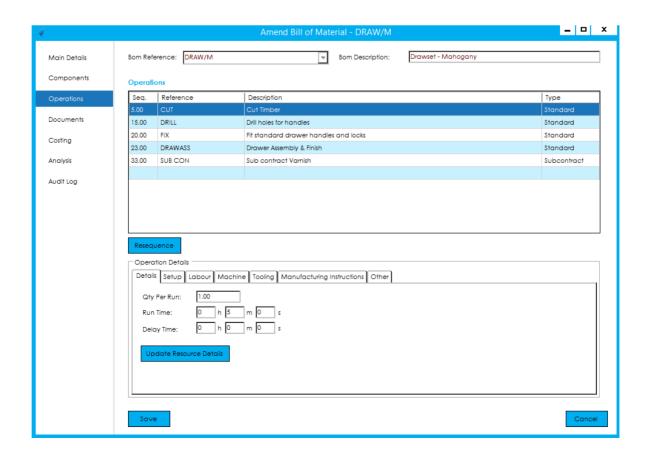
Assign components to relevant operations and print on the appropriate paperwork to ensure components are only allocated when needed.





Operation Times

Operation times in hours, minutes and seconds, easier access to operation and component setup with multiple subcontract suppliers.





Analysis Codes

20 analysis codes can be setup to help categorise your bill of materials, used by the advanced filtering and search facility throughout Cim50.



Audit Log

Ensure your bill of materials are accurate and check for amendments with the audit log, tracking any changes made and by whom.



...control your built items.

simple...

...and effective solution...

designed...

...with you in mind...

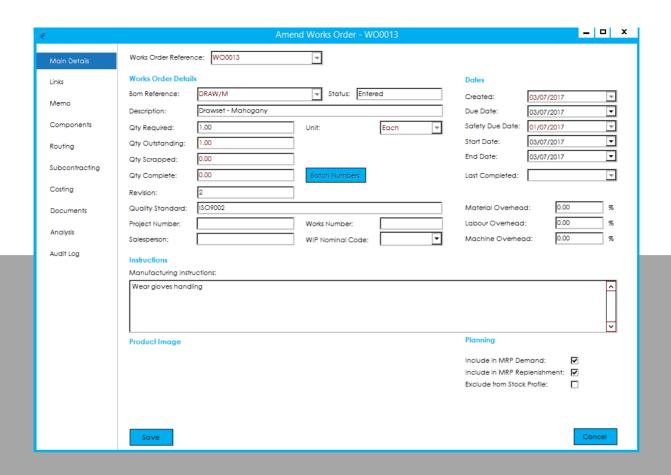


Manage your production

...with Cim50 Works Orders. This module allows you to follow the 'build' on the shop floor, with amendable documentation, detailing the quantities of components required, which operations are needed and when.

This enhanced module allows you to raise, progress and track your works orders throughout the entire production process. Providing easy interfaces and enquiry screens to allow you to have confidence that your jobs are being completed on time, on spec, and within budget.

An advanced subcontracting module allows you to control all subcontract processes. Capacity planning allows you to control your in-house resources as needed, and powerful component control allows you to reserve component stock for jobs, including batch or serial numbers.



Improve cash flow

Assign components to specific operations, which in turn, will have their own due dates. Only buy stock when you need it, easing warehouse space.

Sub Contract

Raise purchase orders, despatch the goods to your sub contract supplier and receive them back within one easy to use screen.

Archive

Keep a full history of all your works orders, but keep your 'live' orders to a minimum.

Manage your resources

Record labour bookings against your jobs, either by employee or works order and check the available capacities of your labour and machine resources.

Reduce costs and delivery times

Capture every amendment to your works order with the audit log, ensuring your data is accurate and your costs are correct.

Linking

Raise orders for parent works orders or multiple sales orders with the 'Link' functionality.

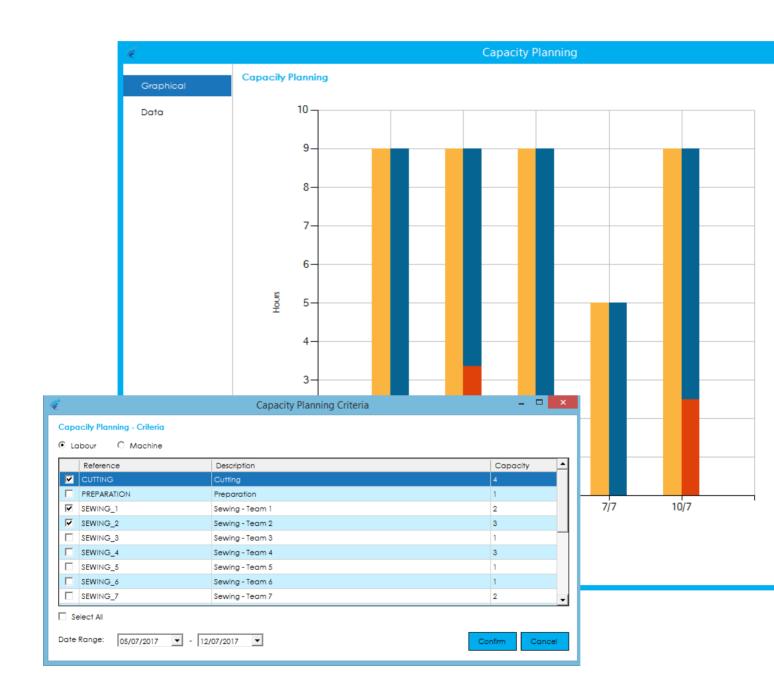
Detailed Costing History

View the current costs of your works order through the detailed costing enquiry, broken down by material, labour, overheads with an expected costs comparison.

Rough Cut Capacity Planning

Keep an eye on your shop floor loading with this simple enquiry, detailing the hours required and used for your labour and machines.

Export to excel for data manipulation.



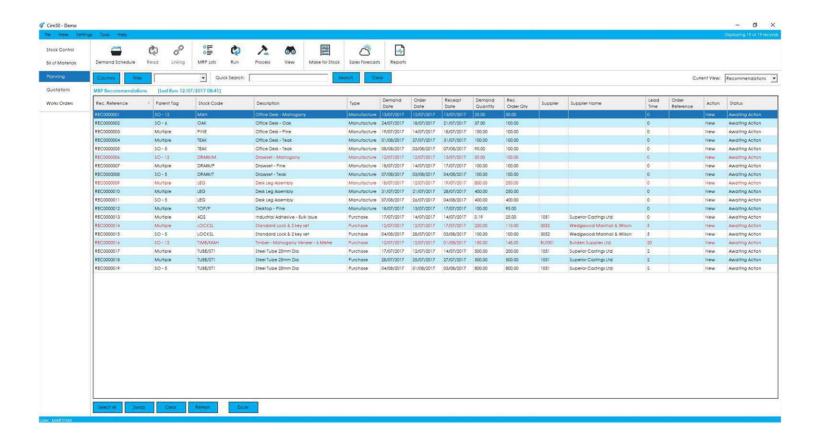
...manage your shop floor.



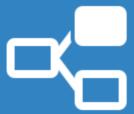
Despatch in time

...with Cim50 Planning. This module is key to controlling your stock and ensuring goods are manufactured in time to despatch to your customers.

Recommend purchase orders and works orders based on current demand held within Sage 50 and Cim50. Read from sales orders, sales forecasts, works orders and make to stock items. Or, simply ensure that your stock levels are at the reorder level set against the stock record.







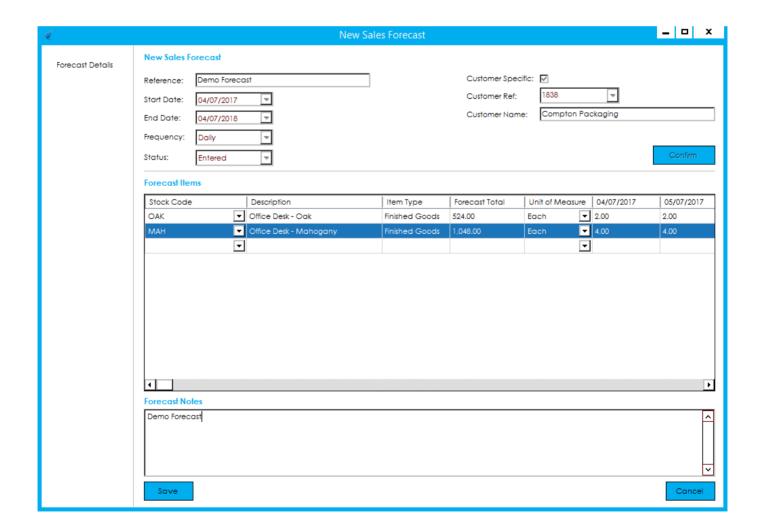
Jobbing or Batch

Items can be configured as either Batch or Jobbing, determining how MRP will treat demand for that item.



Forecast

Raise sales forecasts by day, week or month, to ensure you have sufficient stock to satisfy your expected order book.



...take control of production.



Manage your sales

...with Cim50 Quotations. This module allows you to create quotations for manufactured items, configuring them from within the record itself, including non-stock items.

Define multiple price breaks with automatic cost calculation, raise sales, purchase and works orders from within your quote and setup repeat service and miscellaneous items.



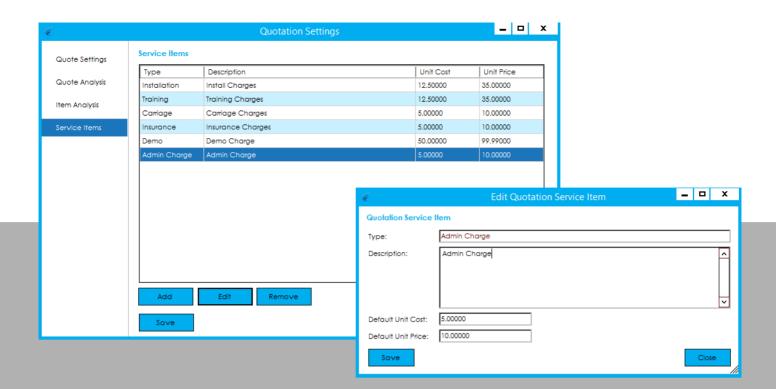
Setup Repeat Items

Ability to set up service and miscellaneous items on your quotes for repeat use.



Flexible Pricing

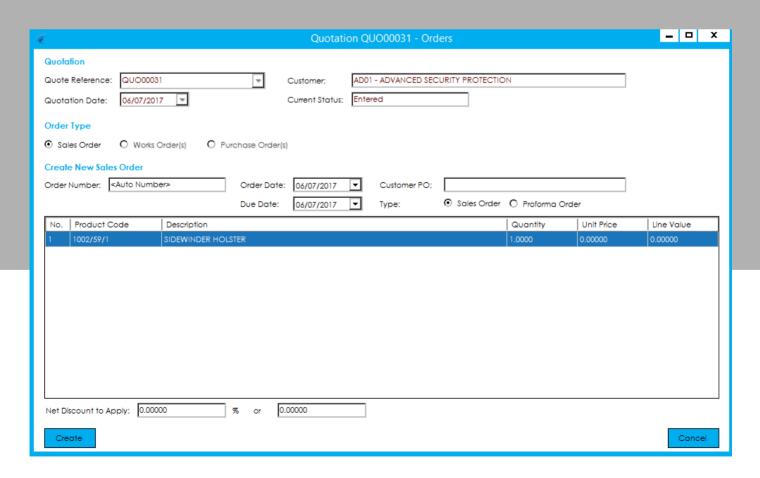
Calculate sales prices based on cost mark-up, profit margin or on a fixed priced basis, giving you flexibility to price your quotes the way you need to





Raise Orders

Once a quote has been accepted, you can move onto the next step, by raising sales, purchase and works orders directly from within your quote. Or, just convert the quote to a sales order and let the Cim50 Planning module take care of the rest.





Detailed Profit and Loss Analysis

Broken down by material, labour, machine, overheads and subcontract costs. Cim50 Quotations module gives you full visibility of your costs, revenue and expected profit margin.



...raise price quote.



Process stock movements

...with Cim50 Shop Floor Data Capture. This module allows you to process stock transactions from the convenience of a handheld tablet or workshop PC.

Utilise the power of barcode scanning to streamline your production processes, stocktaking and resource management.

Stock Control Functionality



Stock Transfer – process stock location transfers.



Quarantine – process quarantine inspection against products, releasing to stock or rejecting for supplier return/in house re-work.



Purchase Orders – generate purchase orders simply by scanning items that you require in your workshop.



Goods Despatch – pick and pack items for despatch, then process and generate a delivery note.



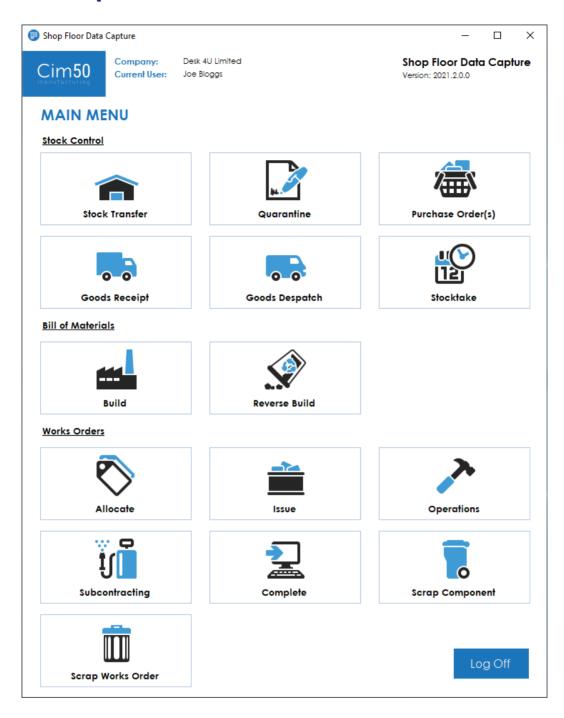
Goods Receipt – process goods received, scan your received item barcodes to automatically book them in to stock.



Stocktake – undertake planned or impromptu stock counts, with count figures being either automatically uploaded or held for sign off at the end of the stock take.

Shop Floor Data Capto	ure		- □ ×		
Cim50 manufacturing Company: Desk 4U Limited Current User: Joe Bloggs			Shop Floor Data Capture Version: 2021.2.0.0		
Stocktake					
Stock Code:	LEG				
Description:	Desk Leg Assembly				
Batch Number:	GRN0041				
Location: Expected Quantity	\$15 r: 10.00				
Count Qty:					
<u>Additional Info</u> Order Reference:		Date Received:	08/03/2021		
Account Reference	۵,	Sell By Date:	08/03/2021		
Account Name:	c.	Use By Date:	08/03/2021		
Supplier Batch:	N/A	,			
Supplier Certifcate	321368				
Notes:	Inspected 08/03/2021 - JB				
Confirm			Cancel		

...quick stock movements.



Bill of Material Functionality



Build – process BOM builds, scanning out component stock and adjusting in finished items.



Reverse Build – process a BOM reverse build.



Operation Times

Capture labour times for works order operations, either real time or backflush, automatically issue associated components and complete works orders on final operation.



Allocate

Allocate stock to works orders by scanning component stock, batch or serial numbers.

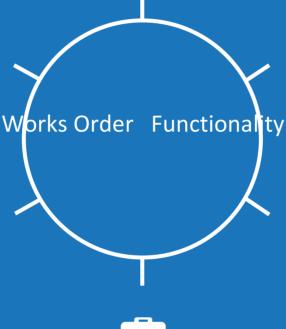


Complete

Complete a works order, booking finished items in to stock.



Despatch and/or Receive components that require subcontract processes.





Issue

Issue stock to works orders by scanning component stock, batch or serial numbers.



Scrap Components & Finished Goods

Scrap components and finished items, record reasons and re-issue replacement components, with options to increase existing works order quantity or create a new works order.



Interrogate your data

...with Cim50 Dashboards. Collaborating with your existing modules, Dashboard takes a snapshot of your data, allowing you to access, interact and analyse up-to-date information, making smarter, data driven decisions.

Utilise the power of Dashboards to get complete visibility of your stock and production information. All dashboards are drillable and provide the option to look back at previous snapshots, to interrogate historical data at any time.

Stock Valuation

Displays stock valuation by stock category or sell by date in the form of a pie chart.

Aged Stock Valuation

Displays value of stock based on when it was last used.

Best and Worst Performing Suppliers

Displays the top 10 best and worst performing suppliers in the last 12 months, based on delivery performance.

Last Movement Dates

transaction types in Cim50, such as goods received and goods despatched.

Works Order Completions

Displays a graph showing the quantity completed on time, quantity completed late and quantity scrapped per month.

WIP Valuation Breakdown

Displays a pie chart detailing a breakdown of the WIP valuation by Material, Labour, Machine, Setup, Tooling, Subcontracting and Overheads.



Completion Costing Variance

Displays a list of works orders completed in the last month where the actual cost was higher than the expected cost.

Action Quotation Profitability

Displays a list of active quotes ranked by profitability.

Overdue Works Orders

Displays a list of overdue works orders.

Quote Conversion Statistics

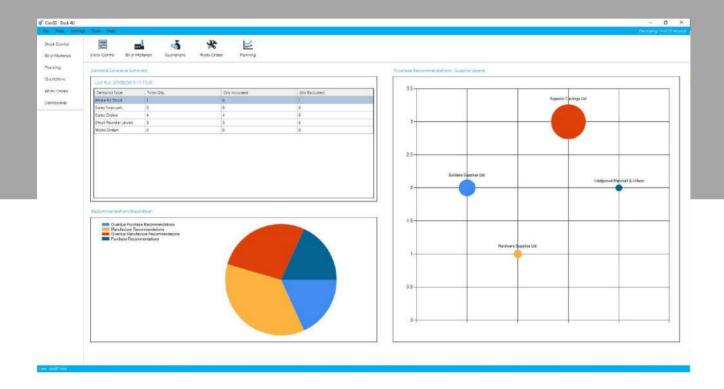
Displays a graph detailing the number of quotes raised, won and lost each month.

Bill of Materials - Costings

Displays a list of BOMs where the cost price or suggested selling price is higher than the standard selling price.

Bill of Materials - Volume and Value

Displays a graph detailing build volume (quantity) and value broken down by week number.



Planning Recommendation Statistics

Displays a pie chart showing the breakdown of purchase / manufacturing recommendations and those that are overdue.

Demand Schedule Summary

Displays a live breakdown of the makeup of the last demand schedule run.

Recommended Supplier Spend

Displays a bubble graph detailing the number and value of orders that are recommended to be placed with suppliers.



Calculate and offset

...your Carbon Footprint using a unique set of features within Cim50.

Many studies have shown that most businesses are not aware of how much carbon they produce. In 2021 the government called on small businesses to lead the charge in reducing their Carbon Footprint and set out a target to reach net zero emissions by 2050.

A carbon footprint is the total greenhouse gas emissions caused by an individual, event, organisation, service, place, or product, expressed as carbon dioxide equivalent.

Whilst that provides you with a brief definition of what it is, it doesn't tell you why it is important and why you should care about it.

The importance of Carbon Footprint

The best way to tackle climate change is to reduce your carbon footprint by taking your everyday carbon emissions into consideration. This means that you can increase or decrease your carbon footprint with your everyday choices.

The ultimate goal is to become 'Carbon Neutral', which is where your carbon output is effectively reduced to zero, by offsetting your carbon usage.

Calculating Carbon Footprint with Cim50

Following the government announcement, we have included a unique set of features that allows you to calculate the Carbon Footprint for your manufactured products.

Cim50 allows you to calculate the carbon emissions generated from your manufacturing processes through two different modes.

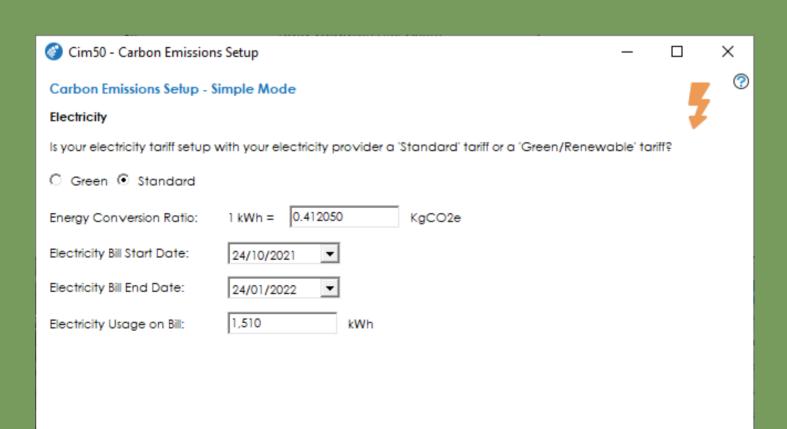
Both calculations ultimately result in a 'Carbon Cost' defined in KgCO2e (Kilograms of CO2 equivalent) which is calculated when a works order is completed.

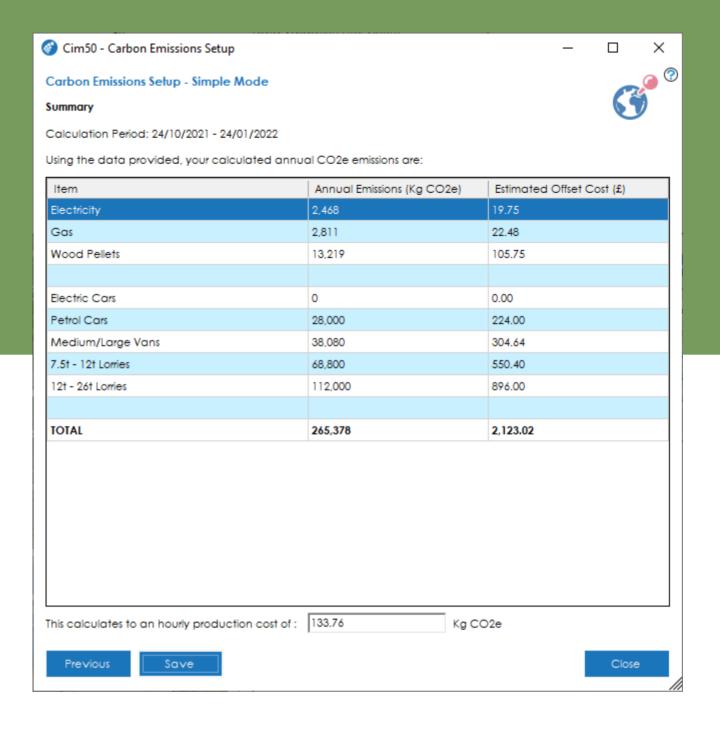
You can interrogate your carbon emissions produced during a certain period allowing you to implement changes into your manufacturing processes.

Simple Mode

To calculate your carbon footprint in simple capture mode, all you need are your fuel bills. Tell Cim50 what types of fuel you are using as a business, how much you are using, and over what period of time.

Using the carbon footprint of your purchased items, as detailed from your suppliers, along with your production output, Cim50 will calculate the carbon cost for your manufactured items.





Complete Mode

To capture the exact carbon costs for your manufactured items, you would use full capture mode. This mode allows you to enter further information, as detailed below.

- Enter fuel usage and type against your production machinery.
- Enter details of your vehicle fleet, including annual mileage, fuel type and emissions data.
- Carbon Overheads enter your business fuel bills (Gas/Electricity etc) into Cim50. The system will then calculate what portion of those bills are overheads based on the production output of your system over that time period.

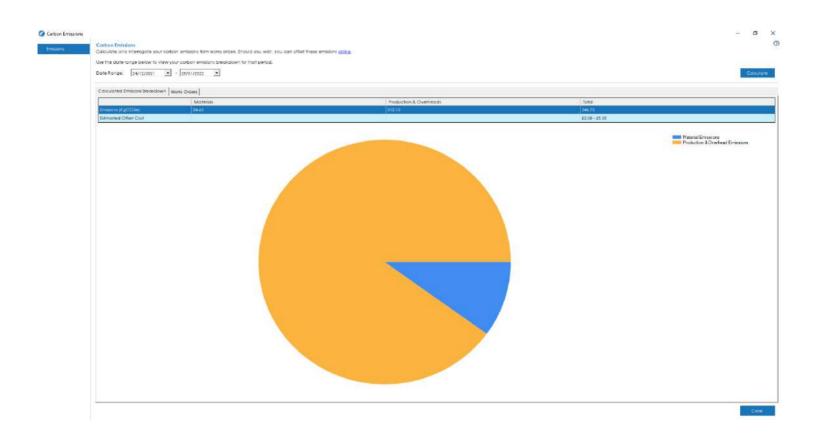
Along with the carbon footprint of your purchased items, as detailed from your suppliers, Cim50 will provide you with an accurate carbon cost for your finished goods.

Reporting Carbon Usage

A new dashboard has been added to Cim50, which allows you to see your carbon footprint on a monthly basis.

This dashboard highlights which products have the highest carbon footprint, what machinery and vehicles are costing you the most, and allows you to make informed decisions to help reduce your carbon footprint.

In addition, there are numerous reports available throughout Cim50 giving insight into your carbon usage.



Offset your Carbon Usage

You can offset carbon usage by funding carbon offsetting projects or via purchasing renewable energy credits located in the UK and Europe.

Choose to give your customer the option of offsetting the carbon usage for the items they're purchasing or offset it on their behalf and share the good news with them.

manufacturing software...

...for Sage 50

Cim50 manufacturing

If you are interested in finding out more, please contact us on 02382 02 69 69 or email enquiries@cim-software.co.uk.



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