

Price Western Leather Case Study

Leather and synthetic equipment manufacturers for police & security professionals worldwide.

X

Employees

Cim50

Solution Provided

4

Users

Situation

Price Western Leather (PWL) is one of Europe's major manufacturers of leather and synthetic security equipment. PWL products are manufactured locally within their state-of-the-art factory in Somerset. These products are sold both throughout the UK and worldwide, through a vast network of distributors and agents in Europe, the Middle East, Asia and Australia.

Previously, they used Sage 50 Manufacturing alongside Sage 50 Accounts to manage their manufacturing processes. This had served the company well but with a lack of development, it was beginning to show its age.

Their MD, Jonathan said "After ten years of using Sage 50 Manufacturing and with a lack of development for the product, we'd reached the limits of what the system could deliver."



Cim50
manufacturing

Solution

In 2017, Price Western Leather were presented with Cim50, a new, revolutionary manufacturing package to control all aspects of their business.

More specifically, a system that would deliver enhanced stock control, more accurate costing of works orders and consistent development improvements.

PWL purchased a four user Cim50 system with Stock Control, Bill of Materials, Works Orders, Quotations and Planning.

A CIM Software consultant worked on site, implementing the software modules to the organisation's needs, and helping to migrate data swiftly from Sage 50 Manufacturing using the Cim50 migration tool.

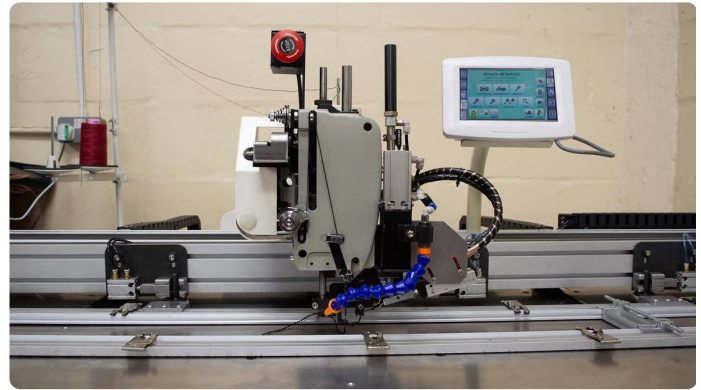
CIM Software also provided training on Cim50, with additional training covering its powerful reporting capabilities.

Success

Working day to day, PWL have found the additional features in Cim50 compared to Sage 50 Manufacturing have certainly helped them streamline their processes.

Cim50 provides a quick analysis of material availability and overall position of jobs which enables them to efficiently understand what they need, what they're doing and where any gaps are.

In terms of saving time, Jonathan feels the business has made many additional small savings by using the Cim50 solution compared to their previous software solution.



"It's not just the software that's changed our business, it's also about CIM. They are an approachable company who deal with support issues and bespoke requests in a timely manner. CIM listen and consider any ideas to improve their software."

Jonathan, Managing Director at Price Western Leather



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