

Verplas' Sage 200 Manufacturing Migration

Award-winning ventilation manufacturer based in Verwood, Dorset

77

Employees

Cim200

Solution Provided

30

Users

Who are Verplas?

Founded in 1986 in Dorset, Verplas manufacture plastic ventilation products predominantly for the new build housing market. They specialise in **fast-fitting, easy-to-install, indoor air quality products**, and sell to housing developers in the UK and Europe.

Sustainability is an imperative part of Verplas' ethos. Their **products are created using nearly 100% recycled materials**, and they are currently investing in new **energy-efficient machinery**. Their teams are also undergoing lean manufacturing training to help further reduce waste and improve efficiencies across the business.

Verplas have won a number of **sustainability and customer service awards**, testament to their hard work in recent years creating a new working culture and redefining their company values.



Sage 200 Manufacturing Retirement

Verplas initially used Sage 50 Accounts and Sage 50 Manufacturing before upgrading to Sage 200 and Sage 200 Manufacturing in 2017 as their business grew.

With Sage 200 Manufacturing entering retirement in January 2021 and Sage discontinuing all support for the solution in December 2025, Verplas began looking for an alternative system.

Key to this project was finding a **robust manufacturing system** with

- Support for their complex manufacturing environment
- Improved MRP functionality
- Comprehensive stock control
- Seamless integration with their existing processes
- Minimal business disruption during implementation

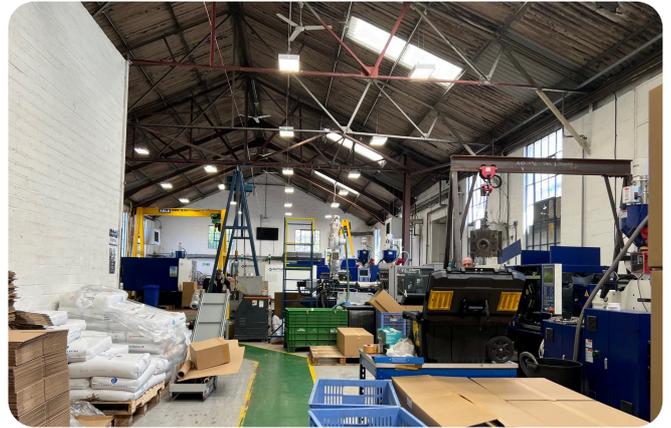
Verplas considered a number of solutions but found Cim200 most suitable for their needs due to its **similar look and feel** to Sage 200, its **extensive feature list** and **simple migration process**. Verplas felt that Cim200 offered a solution that could grow with their business whilst maintaining operational continuity.

Working with suppliers with similar values to themselves is important for the Verplas team. *"Our partnership with Cim isn't just about software - it's about finding suppliers who share our ethos and values. That alignment has been crucial to our success."* – Simon, Business Improvement Manager

Migrating to Cim200

Thanks to the seamless Migration Utility, we are able to migrate data from a number of systems, including Sage 200 Manufacturing, into Cim200 in a matter of minutes, enabling users to **start working in the new system without the need to run down their old Sage 200 Manufacturing solution.** *"The migration to Cim200 seemed almost too easy - we kept waiting for problems that never materialised. It was remarkably smooth considering the scale of change."* – Simon.

As Cim200 has been developed to mirror Sage 200's look and feel, users are able to **confidently use the system from the get-go.** *"The familiar interface of Cim200 made the transition much easier for our staff. They were able to adapt quickly without extensive retraining."* - Simon



Future Plans with Cim200

Looking into the future, Verplas are looking forward to fully utilising their Cim200 Solution to **improve their operational efficiency, reduce their stock holding and automate the reporting and tracking for a range of KPIs.**

Additional features in Cim200 that Verplas are looking forward to utilising are **waste by-products, automated carbon emission reporting, and, most crucially, MRP.** *"The MRP functionality in Cim200 is going to replace our current spreadsheet-based system, giving us much better visibility and control over our supply chain."* - Simon

Verplas had 36 pieces of bespoke development for their Sage 200 Manufacturing solution, many of which are **now redundant due to the functionality being included as standard within the Cim200 Manufacturing Solution.** This enables the solution to run more efficiently.

We're looking forward to continuing our working relationship with Verplas, enabling them to improve efficiencies across their business.

How did you find your migration from Sage 200 Manufacturing to Cim200 Manufacturing?

"It was almost too easy. I kept anticipating problems that then didn't happen, which is great, because it was designed in a way to be familiar enough but have the functionality built in that we didn't have previously."

Simon, Business Improvement Manager



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